

investors over the years, Lamares,

Capela & Associados has helped

hundreds of Americans throughout

the process of moving or investing

in Portugal, enabling them to

successfully receive legal residency,

the Portuguese Citizenship and

benefit from a specific tax regime for

non-habitual residents (NHR)" said

"Whether you would like to invest,

Jew ancestors, you can trust our

www.lamarescapela.pt

Capela.

invest in Portugal.

EQTY CAPITAL

Portugal: An idyllic lifestyle and investment destination

Portuguese Real Estate Investment of the highest standard

Education to enrich lives. EQTY is realized the potential of Portugal and

consistently long term and decisions elements that Portugal has never

"At EQTY, we believe that good people are only taken after much deliberation lacked. Perhaps the biggest change in this beautiful country so they too

facilitate legacy investments that to strategically identify the prime warmly welcoming country where one be our pleasure to talk through and

have a lasting, positive impact on units, in the best projects, in the most can enjoy the simple things in life in a understand how EQTY Capital can be

leading developers of Portugal really stable environment," said Maxwell.

the company's Head of Business sets EQTY apart. This, along with a Commercially, Portugal has been to EQTY directly by scanning the QR

Our clients expect the world – we deliver it.

an investment platform constellation local team with strong track records, it is an exciting time to look at the hello@eqtycapital.com.

and initiate several new funds that Portugal a clear choice.

Dortugal, with its picturesque landscapes, cosmopolitan quaint villages, cities, Mediterranean cuisine, and love for good wine, has been drawing in affluent clients and investors from around the world. It is one of Europe's most sought after tourism locations and offers a myriad of investment and lifestyle benefits for those that opt to apply for a Portugal Golden Visa.

This investment migration program was launched in 2012. It has since raised over 6 billion euros in foreign direct investment which has served development. During the course

long-term, sustainable and above-

people, our planet and how we live."

summarized Mr. Michael Maxwell.

atitude is a leading

international residency and

betterment and scale."

clients to consider.

"A new generation of wealthy



by Mercury Global Reports in cooperation with Civitas Post

country in the world, according to Global Peace Index 2021

OTY CAPITAL is a Real Estate access to quality, sustainable and to individual needs" he added.

▲ In Lisbon, aimed at achieving in Real Estate, Technology and Americans East to West Coast have

market returns, governed within a always the founding unit holder in the quality it offers. "Interestingly,

diversified and transparent structure. any fund on the platform. "Our view is what is drawing the crowd, are

working together can achieve great and after having absorbed insight in recent years is the marketing of the

prosperity, improve lifestyles and highlights Maxwell. The unique ability climate and natural beauty, it is a

things. Our purpose is to generate from market and industry leaders," Portugal 'brand'. Beyond a wonderful

managed by independent and led to a 2021 that exceeded even country from an investment point of

regulated Fund Managers who look EQTY's best expectations. "With 3 view. The capability of combining a

out for the investors' best interests, all funds nearly fully subscribed in our solid investment with an initiative like

within an eco-system that increases first year alone, our focus for 2022 is the Golden Visa Residency program

in value through its quality, constant to continue with quality acquisitions makes the decision to invest in

offer investors even further choice.

The platform of EQTY Funds provide with investment portfolios customized Americans expect to have a diverse

→ Investment Company based long-term investment opportunities

to support Portugal's economic Fueled by the uncertainty that the The Portuguese Golden Visa grants the gem has soared. Experienced and pandemic generated, demand from right to live, work and study in Portugal gualified advisers are readily available of 2021, over 102 Portugal Golden the US market grew exponentially. US as well as travel freely throughout to provide guidance to those interested Visas were granted to US applicants. investors chose to secure a "Plan B" Europe's Schengen Area for 90 out in investing in Portugal.

that provided them with greater global of every 180-day period. In order to mobility, a diversified portfolio of comply with the terms of the permit, investments, and a safeguard should the visa holder must be in Portugal for another crisis occur.

invest in varying approved categories government requirements. of investment with amounts ranging from EUR 250,000 to EUR 1,500,000. The most popular investment categories are real estate (EUR 280,000-EUR 500,000) and qualifying incentive scheme that foreigners who Portuguese funds (EUR 500.000).

a minimum of 14 days in the first two years and 7 days each following year. A residence by investment permit such After five years, they become eligible as the Portuguese Golden Visa, allows to apply for Portuguese citizenship, eligible high-net-worth individuals to subject to meeting all compliance and

> With one of the most seamless and efficient residence by investment programs in Europe and a ten-year tax relocate there can avail, it is no wonder that demand for this Mediterranean

array of choice when considering an

investment. More importantly such

choice must be in a robust, regulated

and managed structure. The platform

of EQTY funds provides this by offering

exceptional diversification not only in

regulated product but in prime real

estate developers too. The EQTY team

resonates with internationally minded

commercial expertise and corporate

"The apprehension of investing into a

foreign country is mitigated with the

right partner. We're glad to share our

expertise to those looking at investing

can receive the same privileged

welcome we've enjoyed. We are

passionate about Portugal. It would

We encourage readers to each out

www.eqtycapital.com

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ethics of the highest standards.

services for American investors Portugal's international schools. quality of life, healthcare system, technology, cost of living and being one of the safest countries in the world make it an ideal destination for Americans. "As an immigration law firm working directly with foreign

Specialized immigration legal

Diogo Capela **Founding Partner**

Capela & amares. Associados (also known **L** as LACA) is an Immigration law firm in Portugal steadily Lamares, Capela & Associados growing since 2018, specialized in has built a solid reputation in the Citizenship Law, Immigration Law, investment industry in Portugal. Their Real Estate Law, Corporate, Tax vast knowledge in the various areas and Foreign Investment. The firm's of practice, sets them apart from team is young, committed, and have other consultants, as they assist and a deep knowledge of these fields, handle the entire investment process, as well as vast experience in the providing a tailored and high standard areas of practice. Mr. Diogo Capela, service to those who want to live or one of the founding Partners was recently awarded with the Uglobal Best Immigration Attorney Award individuals who expect to engage with 2021 and LACA was shortlisted retire in Portugal, relocate with for Best Immigration Law Firm in your family, getting the Portuguese 2021. The firm aggregates lawyers citizenship through your Sephardic internationally recognized for their competence in the immigration field team to do it and perform any kind and for their assistance to foreign of legal services with integrity and investors, namely obtaining Residency professionalism" he highlighted. through Investment Programs (RCBI).

> In recent years Portugal has been trending as a top destination for Americans looking to visit, relocate or invest in Europe. Aside from having great investment opportunities,

> > Frederico Gouveia e Silva:

Development. "We are the initiators of highly experienced international and performing well for several years and code for more information or emailing



tax on international activities, among

many other tax benefits for nonresident shareholders. "Portugal is an innovative, welcoming, and dynamic country that offers a and expatriates setting up myriad of investment opportunities in various sectors of the economy" said Silva. "Be it getting a Golden Visa or the non-habitual residents tax regime, finding a property for investment or second-home purposes, setting up was created 30 years ago to and operating a company in Portugal support foreign investors setting or an international business under up in Portugal. Since then we have Madeira's special corporate tax invested heavily in a highly gualified, regime or simply finding a place to work away from home, NEWCO has state-of-the technology, and gathered the experience, the know-how and

www.newco.pro/en



citizenship planning firm, providing valuable insight and expertise to private clients, advisors, intermediaries and governments. The executive team have over 100 years of collective experience, more than any other firm in the Investment Migration industry. Latitude employs over 80 industry professionals in 19 countries and offers over 25 jurisdictions for our Eric Maior CEO

beyond the limitations of national country. Latitude has an unrivaled borders. They live in a digital world international network of clients a 700% increase in demand from in the US. Whether it is political, with a global outlook. Latitude offers and institutional relationships, Americans over 2020 and expects leading solutions to investors who combined with complementary continued growth as more and more are prepared to make a significant ancillary services from our global Americans see the value of having



elite have ambitions that reach far and/or citizenship in a chosen

Latitude's CEO. "But what makes us with their American clients. really stand out from the crowd is our approach: genuinely innovative products, competitively priced need for having options, and having services and customer-driven, a second citizenship or residence hands-on delivery" he added.

desired locations, delivered by the cultured, safe, diverse, affordable and of help to you," Maxwell concluded.

Latitude is the first, and to this day, the aspects of international residency and citizenship. Latitude saw in 2021 investment to gain residency financial services partner, providing access and residency privileges

Relocationel offers premium and complete relocation services for Americans



Nelleke Bos CEO

 \blacksquare based in Portugal which which are US nationals looking to transportation and experiences, all provides full support to foreign nationals interested to invest and notable increase during the last few has an experienced Englishrelocate to the country. Over the years. "The Portuguese Golden Visa speaking team ready to help you past years, the company has created program can give you permanent every step of the way and support or invest in Portugal. "We saw the the ideal company to deliver its step would be to speak to a Kleya a reliable network and a highly- residency or citizenship in 5 years. you with your move and investment qualified international English- It is mandatory to stay in Portugal in Portugal" Bos said. speaking team that can provide only seven days per year and as a support in various fields such as resident in Portugal you can travel fiscal, legal, Golden Visa, Non- visa free to 26 European states

and project developments.

In addition, the company offers Bos, a Dutch national.

relocation specialist company with many foreigners amongst care of from first class hotels to relocate to Portugal, as there was a tailored to your needs. Relocationel

Habitual-Resident regime (NHR), belonging to the Schengen area. property investment, management Our legal partner has helped many Americans through the complete application process" explained Bos.

essential practicalities in case of "The investment perspectives in relocation, as it has also partnered Portugal are very promising as the with lifestyle management services country offers the perfect relaxing and a design studio. "We act as lifestyle where you can enjoy life. an interface in Portugal, a single There are also many entrepreneurial point of contact that provides you and investment opportunities with all services needed for your as Portugal is a gateway to the relocation" said the CEO, Nelleke rest of Europe. The service is completed through Esplendor lifestyle management, where **D** elocationel is a premium The company has been dealing travel arrangements can be taken www.relocationel.com

www.esplendorlm.com

a uniquely compelling proposition abroad. In fact, the Portugal Golden for our clients" said Eric Major, Visa was the most popular program

is quickly becoming an essential component of a client's overall portfolio. There are many concerns only global Investment Migration firm within the US, which remains a very with a presence in the United States. divisive society, and people are looking With its offices in Los Angeles and at options overseas. Americans are New York, Latitude is well positioned very patriotic and the conversations to meet and advise Americans on all are not about renouncing their US citizenship, but having other options in case things are not to their liking economic (taxes) or social, the push factors are in place" Major explained. "Obtaining a second residency or citizenship is not demonstrating that they are unpatriotic but merely enhancing their freedoms."

Welcome to your world. https://www.latitudeworld.com/

Kleya: Portugal's 'one stop shop' for US investors



CEO

Trieva was born in 2015 as a 'one stop shop' for all foreigners that wish to live strategy and that saw in Kleya demands careful planning. The first opportunity to offer people an advisor mission of providing a relevant expert and from there, we can build that would put together all the 'moving and emotive experience in people's a roadmap to success, focusing on parts' associated to the decision of living or investing in our country" said Vasco Rosa da Silva, the CEO.

specific needs.

Ageas Group an insurance company development of a successful venture that has a 'Beyond Insurance' but investing in a new country life, specifically foreigners. "The the goal, be it financial returns or investment capacity brought by quality of life" he concluded. Ageas Group allowed Kleya to invest

Kleva solutions can be summarized in more digital processes that truly in three main verticals: Property make life easier for all foreigners (either to live or invest), Residence coming to Portugal with Kleya. In where we work very closely with tax fact, today we are able to complete and legal partners and Relocation several processes for our clients (where we handle all the key even before they arrive in Portugal formalities and logistical aspects). or working with them from their However, the most important is to new home in Portugal, like obtaining plan and advise on the right decisions a tax number, completing the NHR to assure a smooth landing for those process, evaluating property prices coming to Portugal, according to or even completing a Golden Visa the individual's or company's process" explained Rosa da Silva.

"I have no doubt that Portugal In 2020 Kleya was acquired by can offer all the conditions for the



Frederico Gouveia e Silva **Managing Partner**

TEWCO provides investors In Portugal with a turnkey solution adapted to each client's needs, providing a full range of corporate, real estate, relocation and consulting services."NEWCO customer-oriented team. adopted a network of specialized partners. the full range of services that every being nowadays totally capable of investor needs to grasp the benefits fulfilling our value proposition and of this unique country." offering our clients the most complete one stop shop for their investments or change of residence to Portugal" said Frederico Gouveia e Silva, the Managing Partner.

"The pandemic has reinforced the

THURSDAY, FEBRUARY 10, 2022

The Washington Times

POLITICS | A9

he Golden Portugal



Luxury real estate in Portugal's sunny Algarve coast

luxurv that boasts more sunshine hours and beautifully mild climate than any other area of Europe.

The firm has a team of 25 multilingual around the globe are now making up professionals and has been led from a large and growing proportion of QP's the start by sisters Kerstin Buechner and Alison Hojbjerg. Alison and Kerstin have been coming to the Algarve with to Florida but are now also finding their German mother and American their way to the Algarve. "The Golden father since the mid-70s and today cannot imagine living anywhere else. to be able to spend all the time they "Since opening, QP have sold Euro 1.35 billion in Algarvean real estate. In 2022 alone we sold over Euro 260 million of property on the coast" said Buechner

Savills has been In 2020 and 2021 QP were the the leading premier exclusive agents for Marriott's new property W Residences Algarve and they have agent in the Algarve since 1998 - successfully completed all sales of the entire southern coast of Portugal the property which is set to open this sprina/summer.

> Historically, buyers have been mainly northern Europeans, but people from buyers - not least of all, North American snowbirds, who in the past migrated Visa is a great way for US citizens want in the Schengen territory within Europe. But even without a Golden Visa, Americans do not need a visa to travel to Portugal. They can not only which to explore western Europe. explore this beautiful, safe country Lisbon, Seville, Cordoba and Granada



and enjoy the endless sunshine, huge number of lovely golf courses and golden sandy beaches and low cost of living, but also use it as a base from

top choice for them" he added.

"We already have clients who have

obtained their Portuguese citizenship

acquiring their Golden Residence

you realize your dream of providing

opportunity and optionality for you

www.henleyglobal.com

overeign opened its office in

Portugal in 1990 specifically

for fiscal assistance from foreign

investors, residents and retirees. As

well as assisting with applications

under Portugal's 'Golden Visa' (GV)

and D7 'retirement' visa programmes.

Sovereign offers continued support

to clients that require ongoing fiscal

representation, wealth management,

property taxation and accounting

services in Portugal. Last year the GV

programme passed some significant

landmarks. In September, it approved

October it passed €6 billion in total

investment raised since its inception

as the fastest growing markets.

newcomers to the Portuguese real

estate market. "Our core service is

buyer's advocacy, and we offer a

wide spectrum of services to help

our clients investing and moving

European residency through real

estate investment, via the Golden

Nuenen, co-founder of the company.

o meet the growing demand

Kadiri added. "We are ready to assist process.

and passport five years after a trustworthy partner and first-class

Henley & Partners realizes your "Portuguese Dream"



Managing Partner North America

 \mathbf{T} ith over 25 years of institutional experience and more than 35 offices worldwide, Henley & Partners is by far the largest globally integrated pure play residence and citizenship advisory firm in the world, facilitating of Portugal Golden Residence and you family." the acquisition of the Portugal Golden Permit Program. "High-net-worth Residence Permit Program for clients individuals favor European real from anywhere in the world.

As soon as the Portuguese

the firm opened its Portugal office an alternative residence and/or "We started with just 4 employees if they need too" explained Kadiri. but today we have a team of 16 "Even high-net-worth individuals limited transaction risk" said Mr. residence options, and Portugal Henley & Partners North America.

During the last few years, there was a massive spike in interest amongst American in investment migration generally, and Portugal specifically, driven by mainly 3 factors: the Covid19 pandemic, the overall value proposition of European realestate based investment migration programs and the attractiveness estate-linked migration programs as they offer a unique hybrid investment opportunity that includes

government initiated its Golden multiple yields from real estate, with Residence Permit Program in 2012, all its traditional upside, as well as Henley & Partners

The specialists of Portugal's **Golden Visa Program**



he he Golden Portugal specialises in the Portugal Golden Visa and has an enviable track-record and reputation the Managing Partner.

To safeguard their clients' best interests, The Golden Portugal only able to live in Portugal during that | Visa program" said Alice Meireles van work with selected partners. "We also have an active coordination of the full Golden Visa process, Most of *The Golden Portugal* clients | There is an increasing demand liaising with lawyers, banks, tax are aiming to get citizenship as their authorities, fund managers and real our customers, a good and smooth start the immigration process right experience" he added.

US citizens and US residents represent currently around a quarter citizenship that gives them visa-free of their international client base. "In fact several of our founding partners, including myself, were expats working in different countries in four continents, including America, and they have a global perspective of what

are the challenges of living abroad, having a foreign visa or a second passport", Cardoso highlighted.

Portugal is very popular for foreigners because of its weather, the 10,000th application and in beaches, cuisine, vibrant culture, history, affordable living costs, safety, the friendliness of its people and their fluency in English. The Golden Visa also offers visa-free travel throughout Europe, a clear path to citizenship or permanent residency for the applicant and dependents. It only requires short stav visits totaling 14 days every 2-year period. "One of the main advantages of Portugal's Golden Visa program is the possibility of acquiring citizenship without needing to live in in serving clients from all around the country. Other similar programs the world. "Our biggest strength are just purely residency programs is our knowledge, experience and or they need the applicant to live in real estate market and specializes connections in the Portuguese the country for a number of years in in expat relocations and orienting real estate and financial sectors order to qualify for citizenship. Some and therefore our ability to find other countries need the applicants investment options that are to renounce their own nationality," aligned with our client's goals and Cardoso explained. The Golden Visa objectives" said Pedro O. Cardoso, program is very attractive for digital nomads as well. "Some of them are | to Portugal. We can help you to get working in the US and do remote work for part of the year and so are period" he mentioned.

> now, so they can stay where they are, keep their current job and lifestyle for the moment whilst working towards a access to the EU.

> "This is the beauty of the Portugal Golden Visa - its simplicity and flexibility" Cardoso concluded.

www.thegoldenportugal.com

are relatively inexpensive and many of Europe's most exciting places are quick and easy to get to. Buying a property in the Algarve has been growing in popularity for

are all just a few hours' drive away"

Buechner explained. Faro and Lisbon

airports are incredibly well connected

to all major European cities. Flights

many, many years. But even though values have increased significantly, Quinta do Lago office

has proven over time to be an France, prices are still low and still relationship with our clients long excellent investment. This area offer great investment opportunities. after the sale is completed. We have

when compared to prices in other offer them our very best experience Buechner concluded. comparable areas, like the south of and advice and we maintain a close

a fabulous portfolio and can offer a "At QP, we have a long-term view. We very wide variety of property to suit care deeply about our buyers, try to most lifestyles and most pockets" www.qp.pt

The US is top priority for Belion Partners

pelion Partners started by on their investments in Portugal. Their unique features are the best reason B communicating different expertise ranges not only from private for the investors to come, to see features that could be of investors – whether in real estate or for themselves and to invest in this interest to international investors other forms, but also to corporate thriving country. There are many and mobile foreign individuals and investors - whether in relocation, options such as Golden Visa, D7 Visa families. The impact of the Belion acquisition or the incorporation of new or others, which will allow US citizens Partners' website has exceeded the companies in any industry, and they to stay in Portugal, either permanently most optimistic initial expectations. offer a complete range of solutions or occasionally, granting them the early in 2013 in central Lisbon. citizenship with the option to relocate | It evolved into a client-originating to investors who come from abroad, opportunity to make their investments think tank that publishes information about Portugal. As a result, it now staff who provide a world-class from advanced economies with redirects interested parties to As most of the investments in advisory service to HNWIs and premium passports and world-class the Portugal-based professional Portugal are related to real estate, their families from across the globe healthcare systems such as the US services providers. The global reach Belion has created a service very which is underpinned by strict are now looking to create portfolios of Belion's client base currently much dedicated to the client's needs, placing the US within its top three.

with tailored turnkey solutions.

for each unique individual's needs. processed Residence Program - is a its detailed information on the main get to work with their trustworthy, contact, as well as fully transparent reliable partnerships to expedite their relocation process.

assistance with their cross-border Portugal is a gem still to be discovered Permit through Henley & Partners" investments and/or relocation by many people around the world. Its

> Belion Partners has been advising clients from all over the world for many years, especially from the US,

fees, which allows its clients to have

offers many tax advantages to new residents through, for example, a very NHR. They also have the advantage of confidentiality, data security, and of complementary citizenship and exceeds more than sixty countries, in order to find the perfect solution a safe environment and a free public healthcare system which compares Mehdi Kadiri, Managing Partner at given its very attractive and quickly- The company's key highlights are US clients and their families will to the best in the world. topics of interest, efficient response, exclusive and efficient team and Belion Partners are ready to help

willingness to act as a single point of take advantage of their numerous US citizens throughout their moving process to Portugal, which might end up being the most rewarding and satisfying decision of their lives. www.belionpartners.com

and savings grow in a variety of

ways. Furthermore, the country

Belion artners

Shelley Wren: "We are dealing with more and more US clients"

Shelley Wren Head of Business Development

US clients," said Shelley Wren, Head and capital investments, but they of Business Development at Sovereign are also now seeing that the GV - Consultoria. "During a time of great and D7 visa provide an opportunity of clients we see are looking to make a strong legal system, but it also has sure they have options with another a highly embedded bureaucracy and

family the freedom of travel to Europe." in navigating the Portuguese market. "Many countries, including Portugal, were closed to foreigners during the Portugal safe and in full compliance,'

Covid-19 pandemic but remained highlighted Wren. opened to those who had residency. whole of Europe."

"We have been here a long time and know how to keep our clients in

Americans are appreciating that "Should you decide to apply for a second residency gives more permanent residency in Portugal at flexibility and a Portuguese Golden any time during your five-year GV or Visa doesn't just give access to D7 visa, it is essential that you should Portugal, it gives you access to the undertake a comprehensive review of your tax planning before applying. As an international group, Sovereign "From my experience with US clients. has broad experience in managing they see that Portugal offers real complex structures involving assets value in terms of both real estate and individuals across multiple jurisdictions and we would be happy to assist," added Wren.

> www.SovereignGroup.com serviceinfo@SovereignGroup.com

Sovereign



Alice Meireles van Nuenen and Pieter van Nuenen. Founding-directors

airports. Offering both the opportunity for properties like guintas or farm to spend guality time with family and ultimate goal. A majority of them are estates, close to an authentic friends and enjoy the Portuguese way rules, provided the properties have estate players, making sure that not planning to move to Portugal in Portuguese village, yet relatively of living, as well as being flexible to a commercial license such as shops, obtaining the Golden Visa is, for the short term but they want to kick | close to one of the international travel for work or pleasure. "We have parking spaces, etc." he added.



started Aureia Consulting to support expats like myself, aiming for investments (Lisbon) and wineries

relocated several American families "Relocating to a foreign country can who are now enjoying life in Portugal. be daunting. Work with an expert They are very happy they made the team that translates your ideas and move and having it all: a beautiful demands into a personal plan. This and spacious family house, a perfect is the key for a successful move climate, in one of the safest countries to Portugal" said Alice. "You will on the globe" explained Pieter van feel comfortable with The Portugal Nuenen, co-founder. Indeed, Portugal Company, we understand your needs ranks among the top 3 or 5 when and will support you throughout it comes to quality of life, value the entire process, in any region for money, and safety, according of the country." to various international research institutes. "Also, we see a lot of

demand from investors for properties that can easily rented, generating ROI. It's still possible to purchase property in cities like Lisbon and Porto under the new Golden Visa



Insights Box: Shop in Lisbon or wineyard by the Douro?

but much easier with an exclusive scouting, (virtual) visits or negotiation: slopes of the Douro region await you buyer's representative. Our company exclusively engaged with our buyers, with promising opportunities." is built to help investors who feel lost we stand for the benefit of the investor

> We work with all property types - but especially like commercial

"It's confusing to buy overseas - European Visa/Citizenship. Property (North). Home to Port wine: the sunny

Diana Petkovics, **Exclusive Buyer's Agent** www.aureiaconsulting.com

in 2012. And while China, Brazil, Turkey, South Africa and Russia have social and political unrest at home for a lifestyle change," said Wren. traditionally provided most applicants, and after almost two years of severe Portugal has a very good double it is the US and the UK now emerging travel restrictions globally, a number taxation agreement with the USA and "We are dealing with more and more jurisdiction, to live and provide the foreigners generally need guidance Guiding US citizens to invest and relocate to Portugal he Portugal Company brings 20+ years of **L** experience in the Portuguese